Mastering Technology to Keep Our Customers “Best In Class”
Providing outsourced transportation and logistics solutions for commercial customers

**FLEET LEASING & MAINTENANCE SOLUTIONS (FMS)**

**DEDICATED TRANSPORTATION SOLUTIONS (DTS)**

**SUPPLY CHAIN SOLUTIONS (SCS)**

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**TODAY**

**RYDER IS A FORTUNE 500 COMPANY WITH:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Revenue</td>
<td>$8.4 billion</td>
</tr>
<tr>
<td>Vehicles</td>
<td>260,000</td>
</tr>
<tr>
<td>Employees</td>
<td>39,600</td>
</tr>
<tr>
<td>Square Feet of Warehouse Space</td>
<td>55 million</td>
</tr>
<tr>
<td>Service &amp; Maintenance Locations</td>
<td>850+</td>
</tr>
</tbody>
</table>
“A Technology Company”

The Ryder Advantage: Delivering meaningful solutions in this fast-changing environment

- Access and Risk Mitigation
- Committed to Electric Technology
- Exclusive OEM Relationships
Innovation & Technology | Exclusive Non-Traditional Electric Truck OEM Partners

- Chanje
- Workhorse
- Nikola

Electric Truck Technologies
Solutions to Support Adoption

• National, State & Local Incentives

• Utilities

• VW Electrify America

• Bloomberg Philanthropies

• Pledges to Drive Change
  • EV100
  • RE100
Integrated Approach

THE IN-CHARGE SOLUTION

Our scalable, resilient infrastructure solutions expand with your electric fleet over time:

REduce
Reduce Building Energy Load through implementation of Energy Conservation Measures (ECM’s)

PROduce
Design, Engineer, Build EV charging and behind-the-meter infrastructure. Harness all available federal, state, local tax/unit incentives, grants.

Operate
Provide ongoing Maintenance, Certification, Software Integration, and Energy Management

SavE
Minimize Installation Costs, Optimize Energy Use, Eliminate Demand Charges, Reduce Operating Expenses
Innovation & Technology | Solutions for every Customer

**RyderGyde™**  Manage aspects of your fleet anywhere, anytime  FMS Customers

**RyderShare™**  End-to-end visibility of orders, inventory, and shipments in real-time  DTS/SCS Customers

**COOP™ by Ryder**  First-ever peer-to-peer digital platform for commercial vehicle sharing  FMS Customers

**RyderDrive™**  Scalable, digitized trip management  DTS/SCS Drivers

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**Smart Warehouse**

Investing in “Smart” warehouse technologies to test opportunities to increase efficiencies  SCS/DTS Warehouse Ops

**Last Mile / e-Fulfillment**

Became 2nd largest Last Mile provider of big and bulky goods delivering trackable shipments to 95% of U.S. and Canada within two days.  DTS/SCS Customers

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Ryder is investing to develop and deliver real time solutions to every customer
COOP by Ryder™ is a unique peer to peer solution to enable commercial vehicle sharing within a network of trusted businesses.

COOP offers fleet owners an opportunity to generate significant revenue from their idle vehicles, and provides businesses with an alternative source of rental vehicles.

COOP launched in Atlanta in January 2018.
Ryder Advanced Vehicle Technologies

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