Webasto Charging Systems Inc.

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DC Fast Charging -- the New Original

From AeroVironment EES to Webasto Charging Systems, Inc
Webasto at a glance

- Founded in Esslingen near Stuttgart
- 1901
- $4.0B Sales
- 13,000 Employees
- 46 Countries
- 30 Production sites

$600M eMobility Investment, next 5 years
The Leader in Charging Technologies

- Fast Charging for Material Handling Equipment
- Fast Charging for Ground Support Equipment
- EV Charging – fast charging & level 2
- EV Battery Testing

Fast Charging for Material Handling Equipment
What Drivers Need in a DC Fast Charging Network

West Coast Electric Highway, 1st DC Fast Charge Corridor in the US

- 56 DC Fast Charging Stations in Washington and Oregon
- In operation since 2012
What Drivers Need in a DC Fast Charging Network

### History

**15,000 Sessions Sampled – One Year Period**
- Small sampling of session data for one portion of the West Coast Electric Highway (WCEH)
- Large amount of experimentation by drivers
- Many drivers rely heavily on WCEH
  - Loyal to one station
  - Loyal to many stations as a network
  - Tesla drivers as a subset and the implications for long range EV

### The Future

- At this point, no clear picture
- Utilization vs convenience
- Level-2 with significant importance
- Keep flexibility in network design, business models, and funding
Thank you for your attention

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