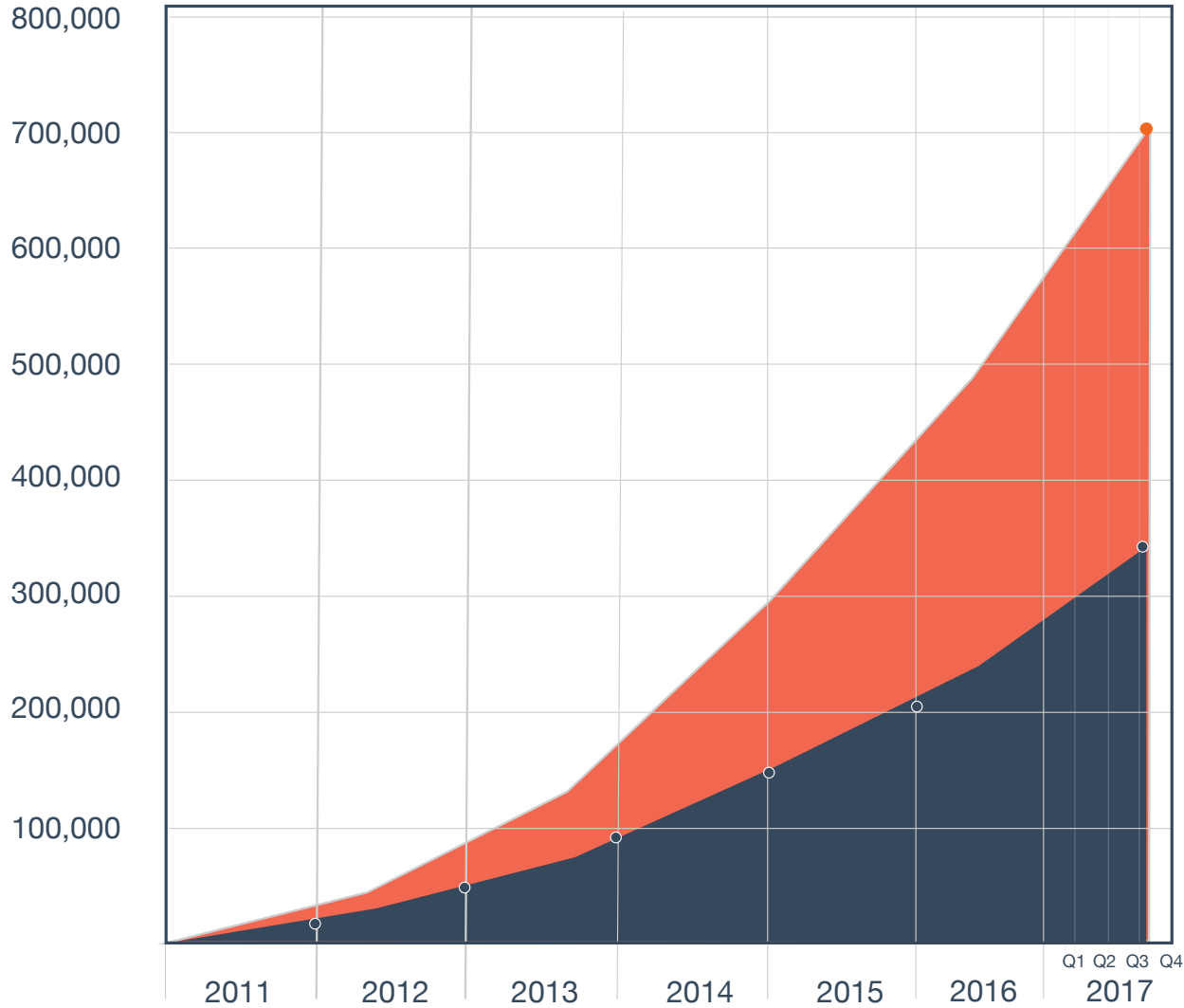


## CUMULATIVE SALES



- NATIONAL SALES  
October 2017: 13,690  
2017 Sales: 153,400  
Cumulative 2011-present: 714,709
- CALIFORNIA SALES\*  
October 2017: 6,708  
2017 Sales: 76,493  
Cumulative 2011-present: 341,200

\* Assumes CA sales are approximately 50% of National sales (9/6/2017)

Reference: [www.hybridcars.com](http://www.hybridcars.com)